



The Harvard Negotiation Concept – Enjoy an Evening full of Negotiations

Dear Members of the Harvard Club of Austria,

we are pleased to announce that the Harvard Law School Negotiation Series celebrating the famous Harvard Negotiation Concept will stop by in Vienna in November this year for a special event designed for the Harvard Club of Austria.

The best outcome requires more than just having an idea of what you want to achieve. Join fellow Harvard alumni and alumnae for an evening full of negotiations and (re-)connect with them in a highly interactive and hands-on setting. Think about strategies & tactics during a thought-provoking presentation, apply your skills in a challenging real-life simulation, and take part in an engaging panel discussion (panel members will be announced in September).

The event is hosted jointly by the Harvard Law School Association of Europe and PFROMM NEGOTIATIONS in conjunction with the Harvard Club of Austria. Please mark your calendars for this distinguished event which will take place on **17 November 2017 starting at 5.30 p.m.** in Vienna at the **offices of Schönherr** Attorneys-at-law (who will also sponsor this event).

A detailed program for this event is attached under this [link](#). An invitation with the opportunity to register will follow in September. The event is already listed under the link <http://www.europe.hlsa.org/> - which also allows you to mark a save the date in your calendars.

Best regards,
Elisabeth & Alex & Sascha

Harvard Club of Austria

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